

FIG. 1

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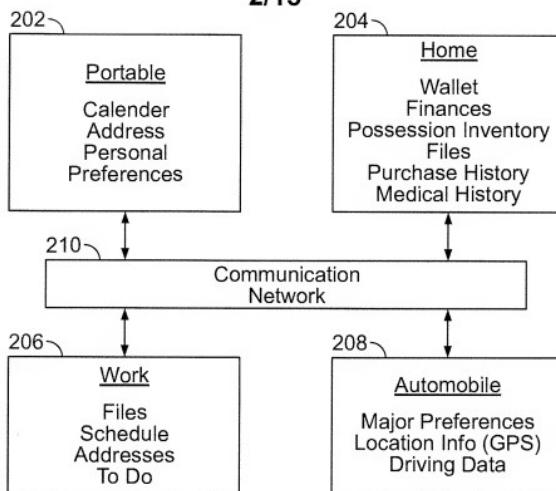


FIG. 2
(Prior Art)

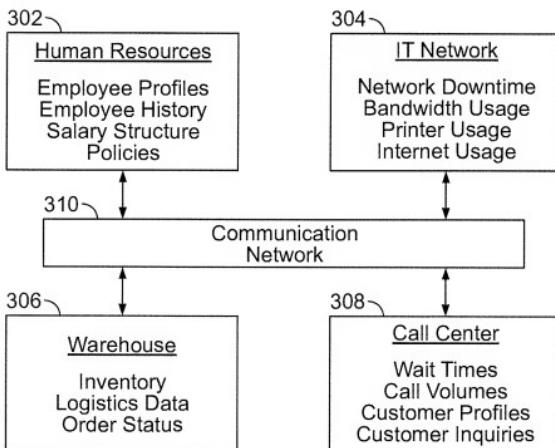


FIG. 3
(Prior Art)

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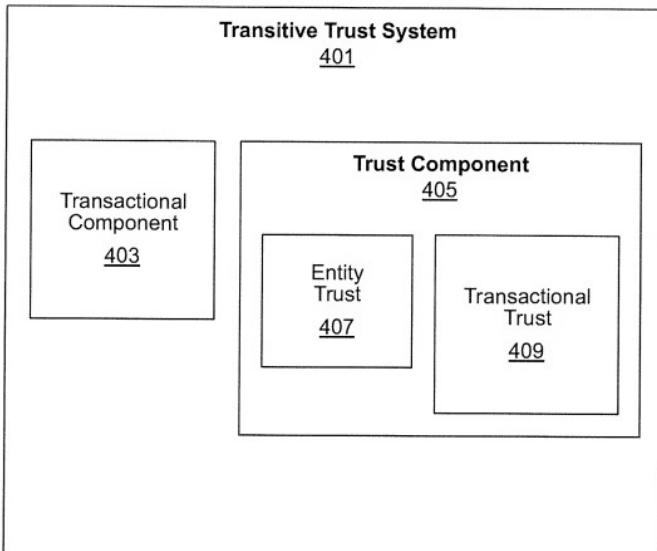


FIG. 4A

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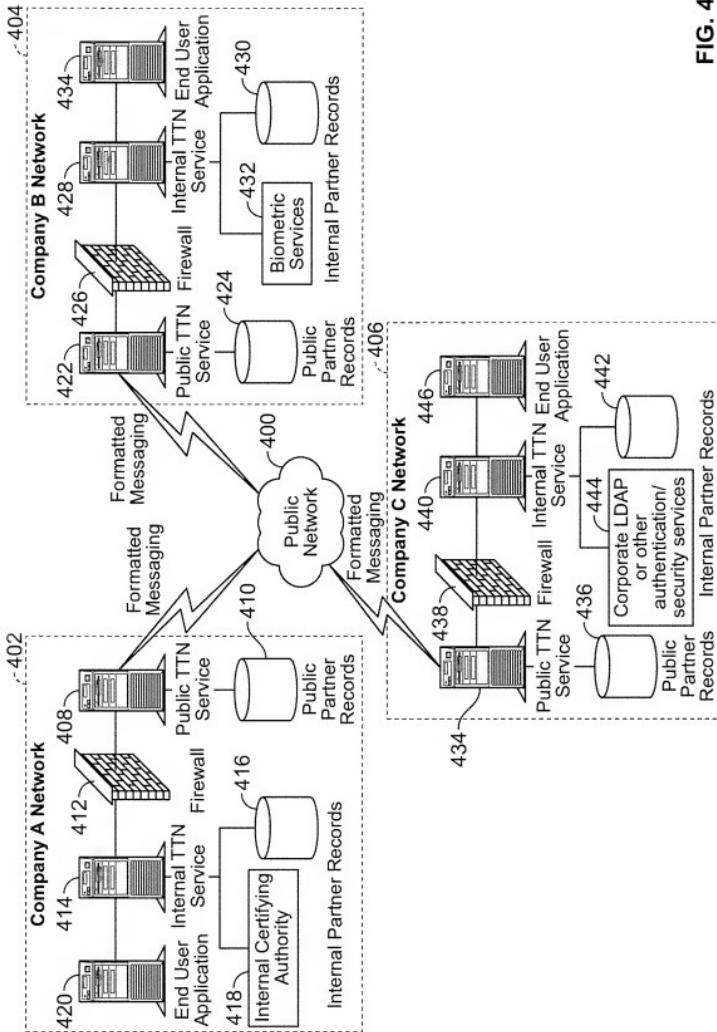


FIG. 4B

Company A Internal Network

402

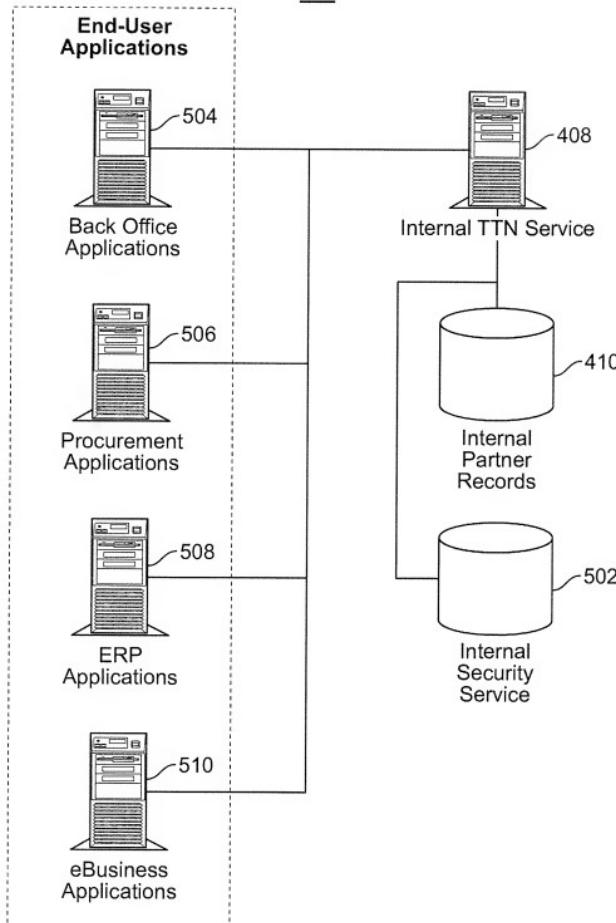


FIG. 5

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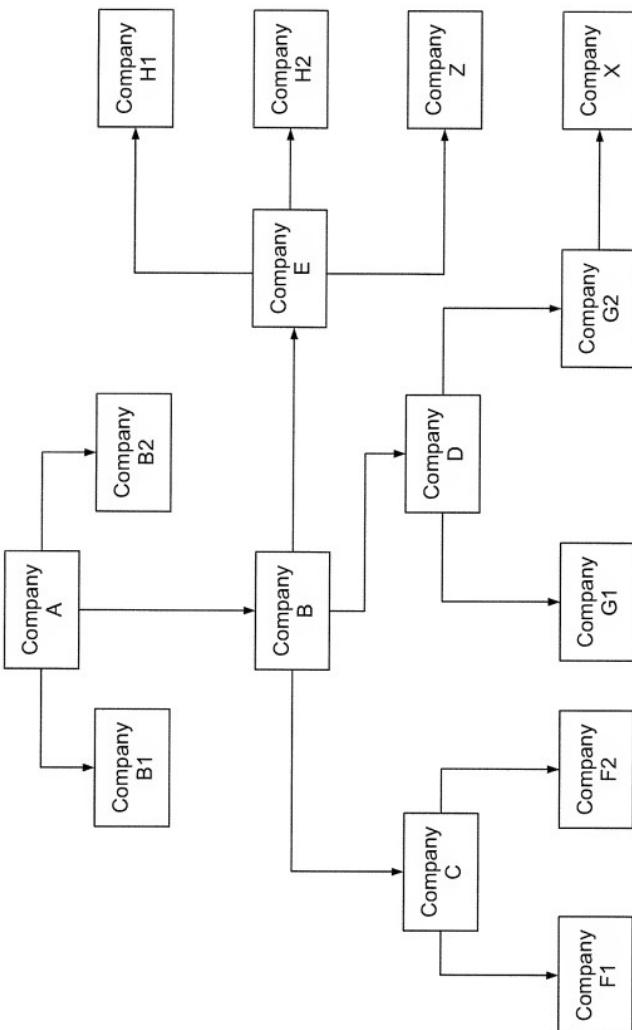


FIG. 6

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The diagram illustrates the classification of trust levels and their corresponding active domains and capability domains. Arrows point from the Trust Level Label to the Active Trust Domain, and from the Active Trust Domain to the Capability Domain. The Capability Domain is further divided into sub-processes.

Trust Level Label: 700, 702, 704, 706, 708, 710, 712, 714, 716, 718, 720, 722, 724, 726, 728.

Active Trust Domain: 700, 702, 704, 706, 708, 710, 712, 714, 716, 718, 720, 722, 724, 726, 728.

Capability Domain: 704, 706, 708, 710, 712, 714, 716, 718, 720, 722, 724, 726, 728.

Business Processes:

	Design	Source	Plan	Buy	Make	Sell	Fulfill	Service
1 None or "Street"	RFI/RFP	Send manual RFx	Base on forecast	Send purchase orders	None	View catalog	Receive sales orders	Call center support
2 Commodity Associate	Share specs	Electronic access to RFx process	Share forecast demand	VMI	None	Dynamic pricing, configuration	VMI	Field service support
3 Competitive Advantage	Share CAD	Share confidential RFx information	Collaborative forecasts	Share production forecast	Production visibility	Custom catalog, share forecast	Share production forecasts	View inventory
4 Strategic	Collaborative access to systems	Collaborative design of new product	Actual demand sharing	CPFR	Production schedule collaboration	Actual demand sharing	CPFR	Parts replenishment, warranty processing

FIG. 7

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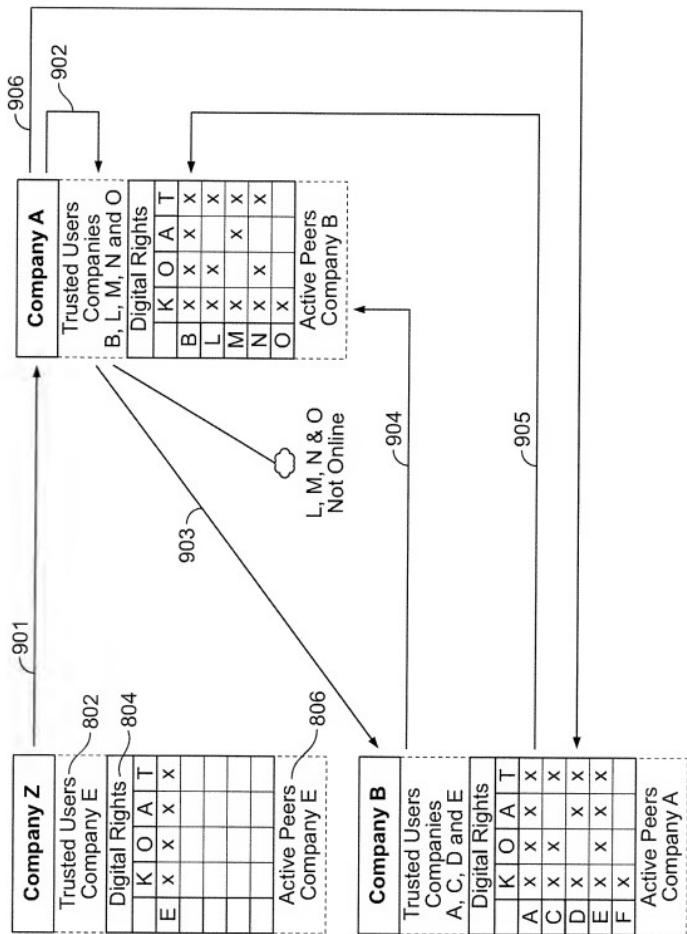


FIG. 8

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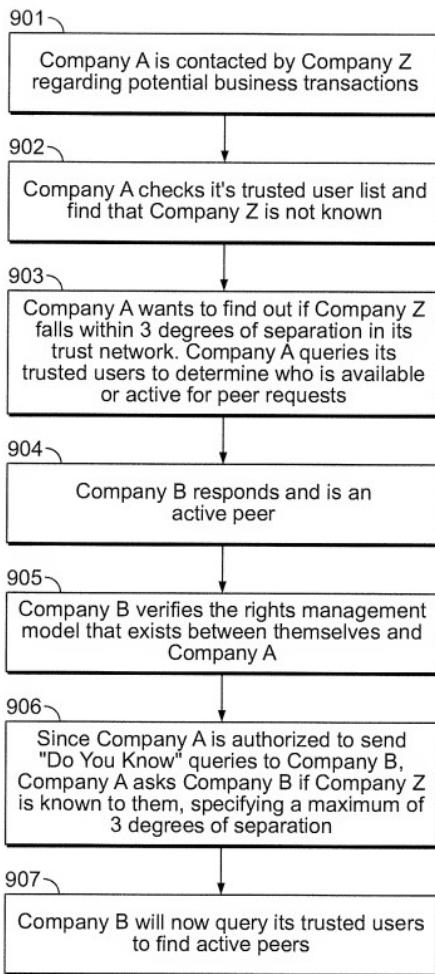
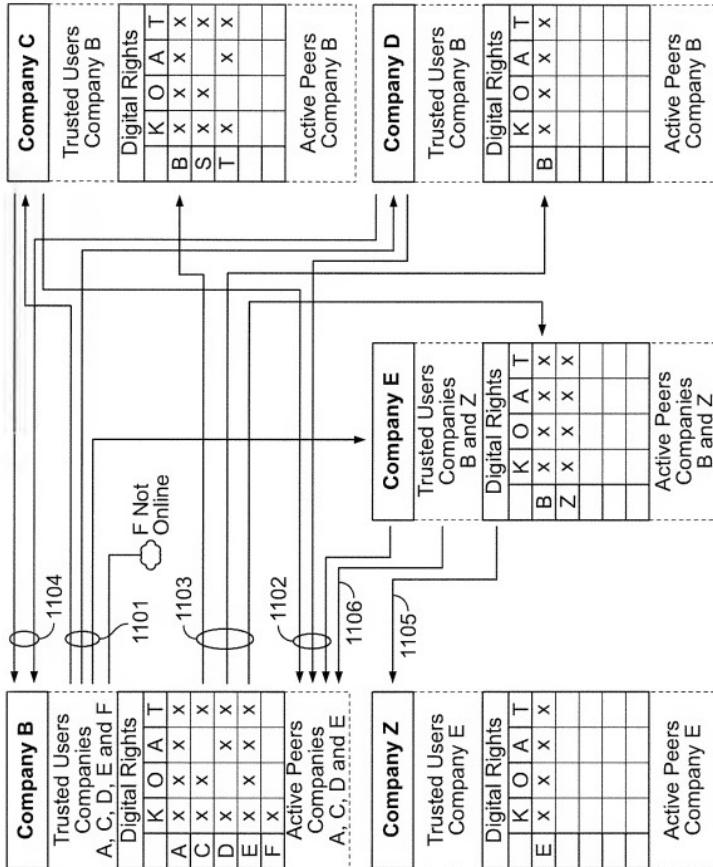


FIG. 9

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FIG. 10



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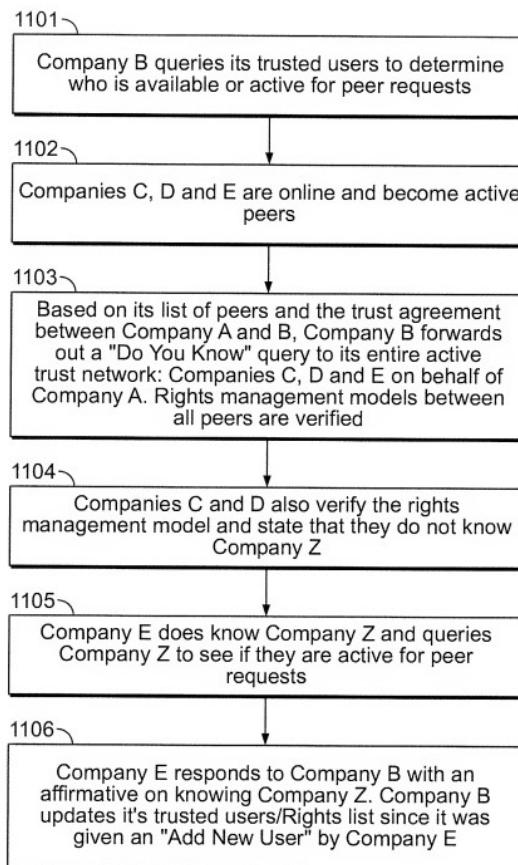
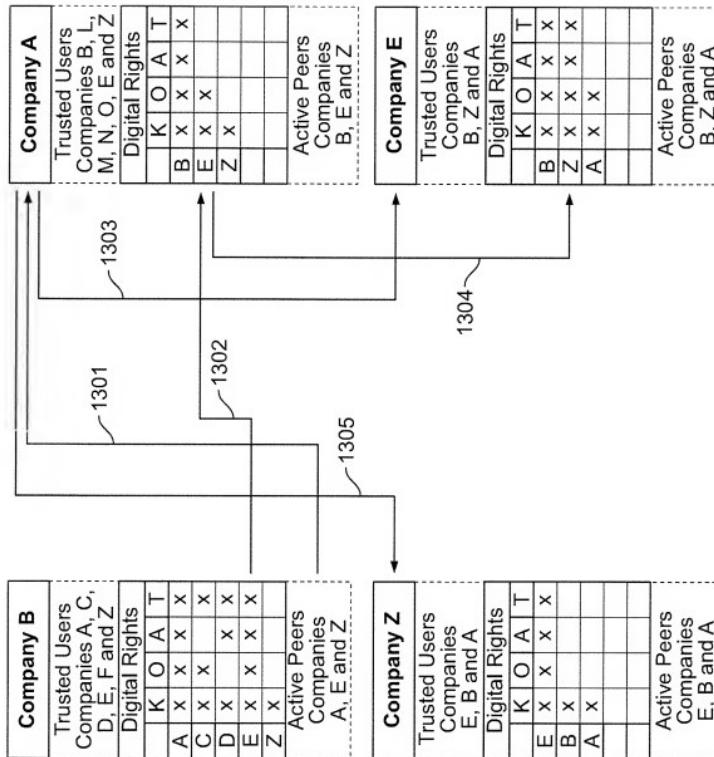


FIG. 11

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FIG. 12



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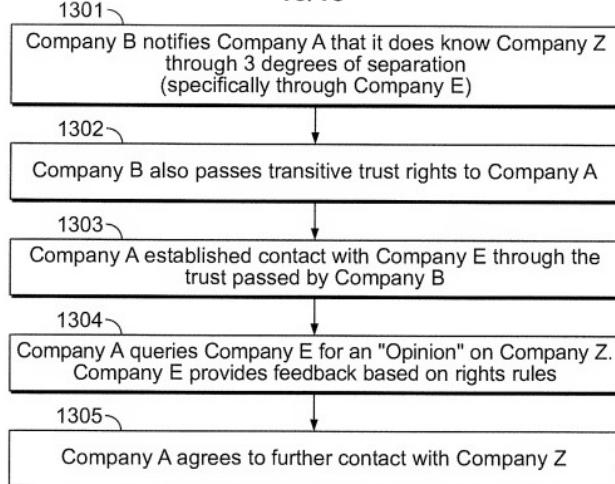


FIG. 13

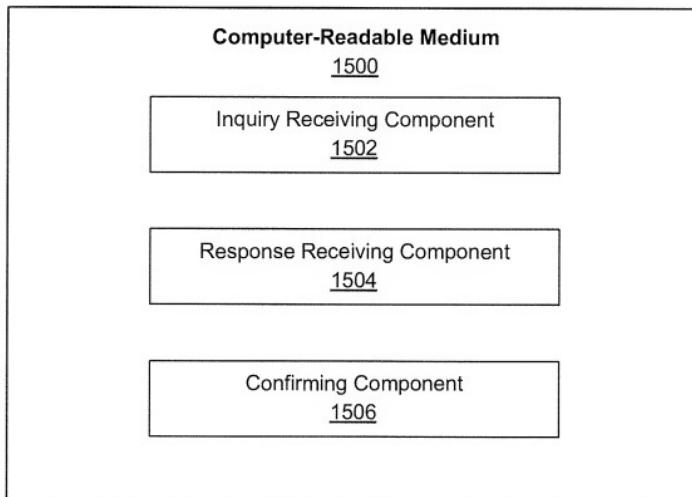


FIG. 15

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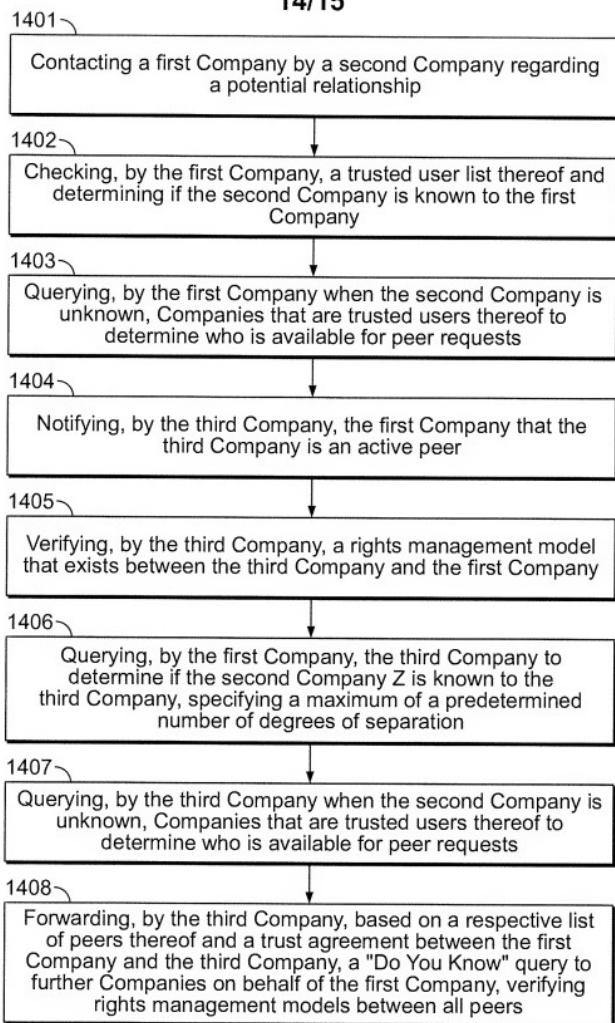


FIG. 14A

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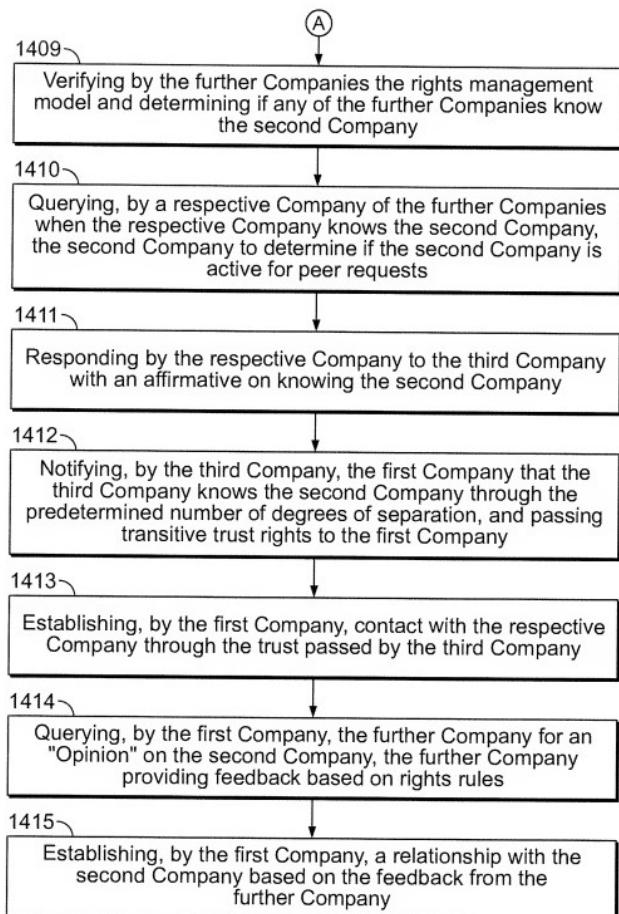


FIG. 14B